



# Business Administration Level 3 Apprenticeship

98% Overall  
Success Rate

Over 3,000  
Qualifications a Year

Progression  
Opportunities

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## Business Administration Apprenticeship

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Business administrators have a highly transferable set of knowledge, skills and behaviours that can be applied in all sectors. This includes small and large businesses alike; from the public sector, private sector and charitable sector. The role may involve working independently or as part of a team and will involve developing, implementing,

maintaining and improving administrative services. Business administrators develop key skills and behaviours to support their own progression towards management responsibilities.

## Entry Requirements

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This apprenticeship is for new and existing employees in business administration roles. There are no particular pre-requisite entry requirements, but delegates do need to be capable of completing the programme and committed to doing so.

## Maths and English

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Apprentices achieve their Level 2 English and Maths qualification as part of their apprenticeship.

## End Point Assessment (EPA)

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Knowledge, skills and behaviours will be tested by an independent End Point Assessor, who will be appointed by your employer. Prior to your EPA, you will attend a Gateway Meeting with your employer, GPSTL Skills Coach and your mentor/supervisor/manager, who will review your progress and confirm that all of the requirements of your apprenticeship have been met. You will then be referred for EPA.

The EPA will take the form of a summative portfolio, synoptic project, employer reference and interview and will be organised at a time and date convenient to both yourself and your employer. The vendor and module certifications, Self-Assessment and Level 2 Maths and English must be complete prior to the EPA taking place.

**The outcome of your EPA test will be graded either Pass/Merit/Distinction/Fail.**







## Skills Assessed

### Skills - Advancing key skills to support progression to management.

|                                |  |
|--------------------------------|--|
| IT                             | Skilled in the use of multiple IT packages and systems relevant to the organisation in order to: write letters or emails, create proposals, perform financial processes, record and analyse data. Examples include MS Office or equivalent packages. Able to choose the most appropriate IT solution to suit the business problem. Able to update and review databases, record information and produce data analysis where required.             |
| Record and Document Production | Produces accurate records and documents including: emails, letters, files, payments, reports and proposals. Makes recommendations for improvements and present solutions to management. Drafts correspondence, writes reports and able to review others' work. Maintains records and files, handles confidential information in compliance with the organisation's procedures. Coaches others in the processes required to complete these tasks. |
| Decision Making                | Exercises proactivity and good judgement. Makes effective decisions based on sound reasoning and is able to deal with challenges in a mature way. Seeks advice of more experienced team members when appropriate.  |
| Interpersonal Skills           | Builds and maintains positive relationships within their own team and across the organisation. Demonstrates ability to influence and challenge appropriately. Becomes a role model to peers and team members, developing coaching skills as they gain area knowledge.  |

### Skills - Advancing key skills to support progression to management.

|                           |   |
|---------------------------|---|
| Communications            | Demonstrates good communication skills, whether face-to-face, on the telephone, in writing or on digital platforms. Uses the most appropriate channels to communicate effectively. Demonstrates agility and confidence in communications, carrying authority appropriately. Understands and applies social media solutions appropriately. Answers questions from inside and outside of the organisation, representing the organisation or department.   |
| Quality                   | Completes tasks to a high standard. Demonstrates the necessary level of expertise required to complete tasks and applies themselves to continuously improve their work. Is able to review processes autonomously and make suggestions for improvements. Shares administrative best-practice across the organisation e.g. coaches others to perform tasks correctly. Applies problem-solving skills to resolve challenging or complex complaints and is a key point of contact for addressing issues.  |
| Planning and Organisation | Takes responsibility for initiating and completing tasks, manages priorities and time in order to successfully meet deadlines. Positively manages the expectations of colleagues at all levels and sets a positive example for others in the workplace. Makes suggestions for improvements to working practice, showing understanding of implications beyond the immediate environment (e.g. impact on clients, suppliers, other parts of the organisation). Manages resources e.g. equipment or facilities. Organises meetings and events, takes minutes during meetings and creates action logs as appropriate. Takes responsibility for logistics e.g. travel and accommodation. |
| Project Management        | Uses relevant project management principles and tools to scope, plan, monitor and report. Plans required resources to successfully deliver projects. Undertakes and leads projects as and when required.  |

## Knowledge Assessed

| Knowledge - In-depth knowledge of organisation and wider business environment. |  |
|--|--|
| The Organisation   | Understands organisational purpose, activities, aims, values, vision for the future, resources and the way that the political/economic environment affects the organisation.   |
| Value of their Skills  | Knows organisational structure and demonstrates understanding of how their work benefits the organisation. Knows how they fit within their team and recognises how their skills can help them to progress their career.  |
| Stakeholders   | Has a practical knowledge of managing stakeholders and their differing relationships to an organisation. This includes internal and external customers, clients and/or suppliers. Liaises with internal/external customers, suppliers or stakeholders from inside or outside the UK. Engages and fosters relationships with suppliers and partner organisations. |
| Relevant Regulation  | Understands laws and regulations that apply to their role including data protection, health & safety, compliance etc. Supports the company in applying the regulations.  |
| Policies   | Understands the organisation's internal policies and key business policies relating to sector.   |
| Business Fundamentals  | Understands the applicability of business principals such as managing change, business finances and project management.  |
| Processes  | Understands the organisation's processes, e.g. making payments or processing customer data. Is able to review processes autonomously and make suggestions for improvements. Applying a solutions-based approach to improve business processes and helping define procedures. Understands how to administer billing, process invoices and purchase orders.        |
| External Environment Factors   | Understands relevant external factors e.g. market forces, policy & regulatory changes, supply chain etc. and the wider business impact). Where necessary understands the international/global market in which the employing organisation is placed.  |

## Behaviours Assessed

| Behaviours - Role-model behaviours and positive contribution to culture. |   |
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| Professionalism  | Behaves in a professional way. This includes: personal presentation, respect, respecting and encouraging diversity to cater for wider audiences, punctuality and attitude to colleagues, customers and key stakeholders. Adheres to the organisation's code of conduct for professional use of social media. Acts as a role model, contributing to team cohesion and productivity – representing the positive aspects of team culture and respectfully challenging inappropriate prevailing cultures. |
| Personal Qualities   | Shows exemplary qualities that are valued including integrity, reliability, self-motivation, being pro-active and a positive attitude. Motivates others where responsibility is shared.   |
| Managing Performance   | Takes responsibility for their own work, accepts feedback in a positive way, uses initiative and shows resilience. Also takes responsibility for their own development, knows when to ask questions to complete a task and informs their line manager when a task is complete. Performs thorough self-assessments of their work and complies with the organisation's procedures.  |
| Adaptability   | Is able to accept and deal with changing priorities related to both their own work and to the organisation.   |
| Responsibilities   | Demonstrates taking responsibility for team performance and quality of projects delivered. Takes a clear interest in seeing that projects are successfully completed and customer requests handled appropriately. Takes initiative to develop own and others' skills and behaviours.  |



## Duration

Typically this apprenticeship will take 12 – 18 months.

## Typical Job Roles

The content is applicable to a variety of roles, including:

- Administration Officer
- Administration Team Leader
- Personal Assistant

## Progression

The administration role may be a gateway to further career opportunities, such as management or senior support roles.

## Qualification

Where a business administrator has not already achieved Level 2 English and Maths, they must do so before taking the end-point assessment.

## Level

This is a Level 3 apprenticeship.

## Find Out More

Visit our website for more information about our apprenticeship programmes:  
[www.gpstl-apprenticeships.co.uk](http://www.gpstl-apprenticeships.co.uk)

## Still Confused?

Contact our expert team today for more information on this apprenticeship:

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